ISN
Expanding Contractor Diligence
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Financial Data

- Intelliscore Plus
- Bankruptcy Status

81% Low to Medium Risk

Cyber Security

- Cyber Questionnaire
- Document Collection
- Configured Grade/Scoring
- Online Training

60% of companies with a data breach will fail within 6 months*

*Data from National Cyber Security Alliance
About Experian’s Intelliscore Plus

The Intelliscore Plus is Experian’s Financial Risk Percentile score that gives insight on risk of contractor default/bankruptcy.

1. This is a 1-100 percentile risk score derived from a wide range of historical trade, collection, public record and firmographic data

2. The scores are tied to risk categories (high, medium, low risk)

3. The 4 major influencers of this score are:
   1. Bankruptcy or severe/repetitive payment delinquency over the last 12 months
   2. Accounts placed for collection and high credit utilization
   3. Derogatory public filings (liens, judgments and prior bankruptcy filings)
   4. Business background (industry risk, age of business)