



**Outsmart complexity. Outpace downtime.** 

## LINK360 Process PLUS Commercial Launch June 13th

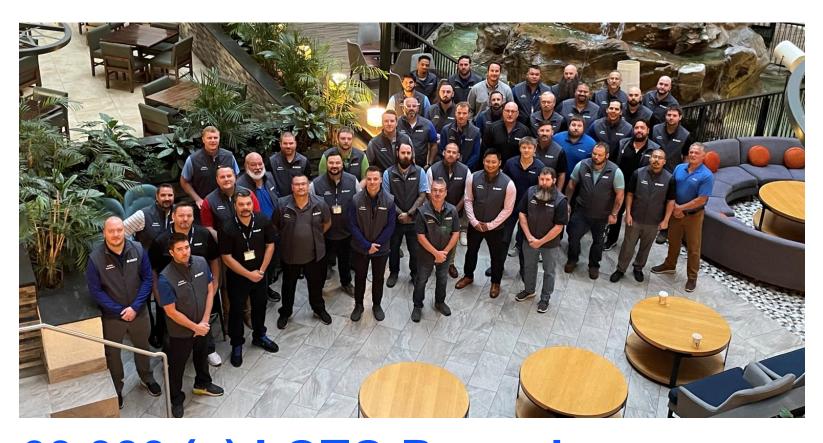
Tony Mares – Product Manager: Software

#### How Did We Get Here | Experience in LOTO



## **BRADY**Safety Services

- 2 Product Managers
- 4 Project Managers
- 46 Field Engineers
  - □ LOTO
  - Electrical Safety
  - Confined Space



60,000 (+) LOTO Procedures authored annually

#### How Did We Get Here | Experience in LOTO





Discrete Equipment LOTO

Confined Spaces

Minor Servicing

- ☐ 1,400 Global customers
- 1,000,000 (+) Procedures hosted
- 13 Dedicated support and development resources







72,000 Procedures

42,000 Procedures

32,000 Procedures

#### **Equipment Types** | Current State



Discrete Equipment LOTO

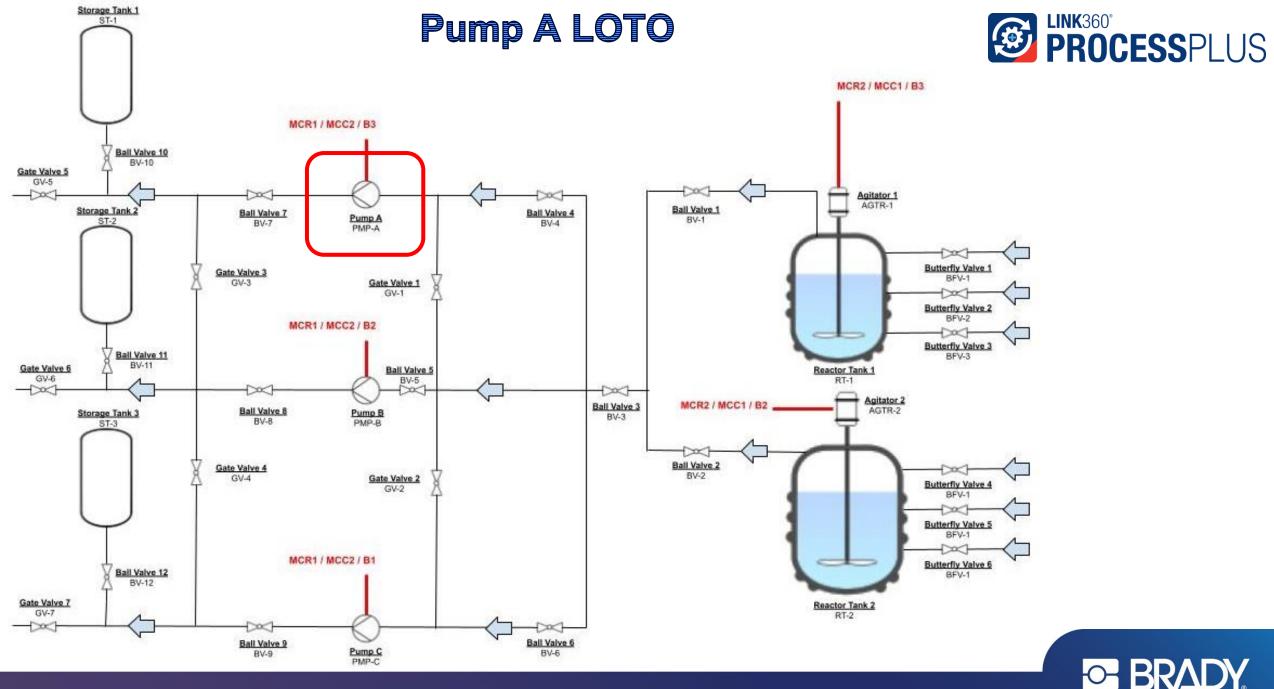
Confined Spaces

Minor Servicing

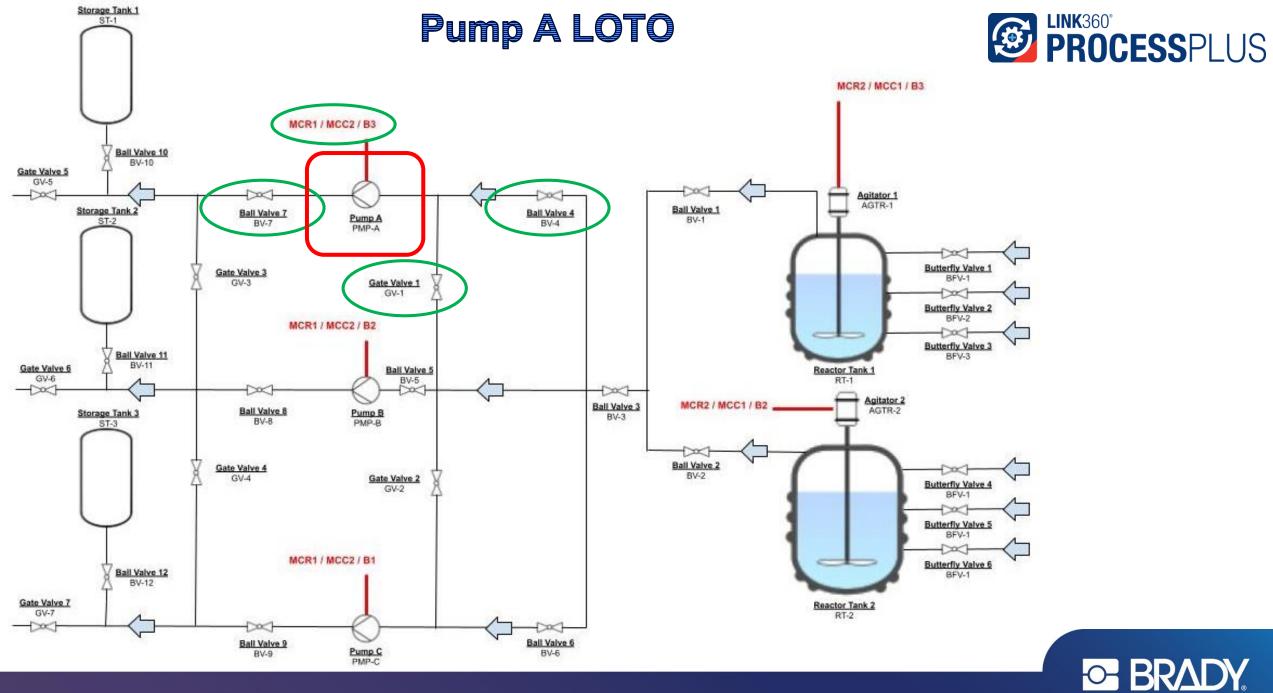














#### Typical Paper Machine



- Paper Machine #3
  - 250 LOTO Procedures
  - 226 Electrical Isolation Points
  - 2,000 + Mechanical Isolation Points

# 80% overlap of isolation points across 250 procedures

Why Do
Customers
Care??

1 - MOC

2 - Efficiency

3 - Barriers to Protection



#### **Roadmap & Timeline**



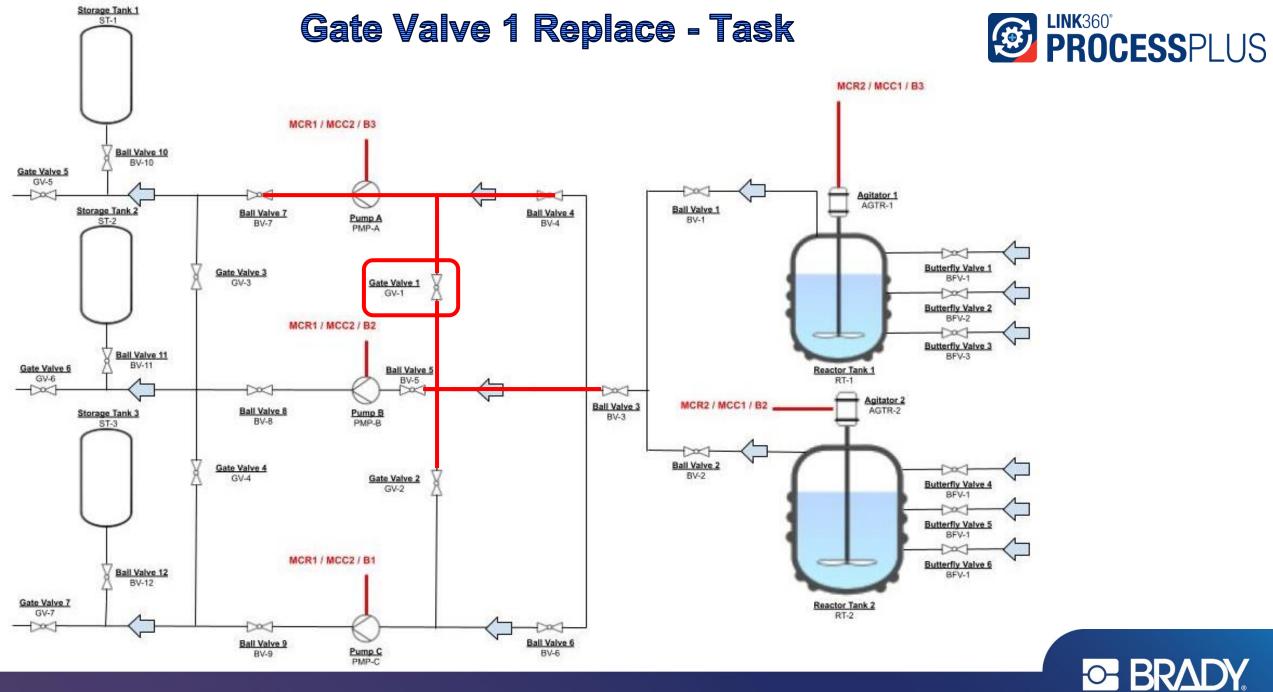
- Currently working on
  - Company settings
  - One person with the ability to edit

- Post launch
  - Approvals
  - Exporting data
  - Adding supplemental documents to a procedure (ex. P&ID, One lines)
  - Mobile offering

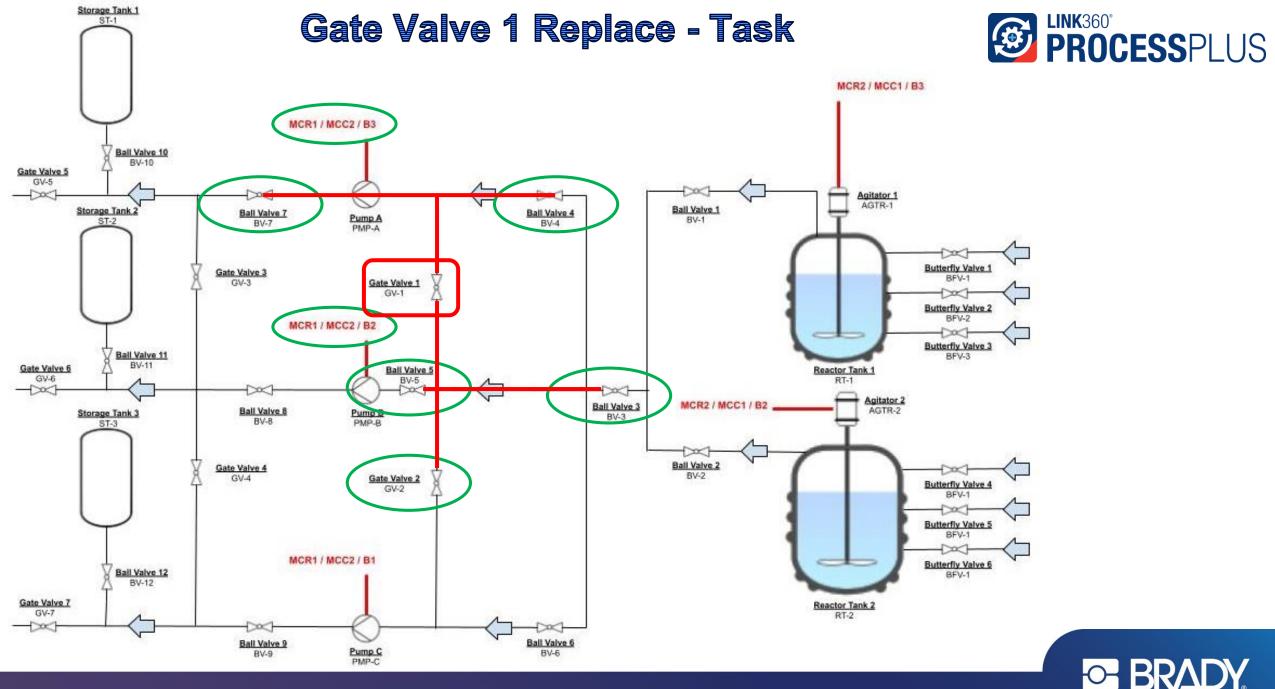
VOC Round 1	MVP	VOC Round 2	Commercial Release	Post Release
2021 – June 2022	June 2022 – Dec 2022	Dec 2022 – June 2023	June 2023 – June 2024	June 2024



LINK360 Process PLUS Video: https://brady.widen.net/s/gvppmnpmss/link360\_process\_plus\_explainer











### Questions?

Booth 19