

Inside & Outside at the Loading Dock

Innovating the Dok-Lok®





Why Innovate Communication?

TO HELP AVOID THE CLASH BETWEEN

Safety + Productivity



Innovating the Dok-Lok®

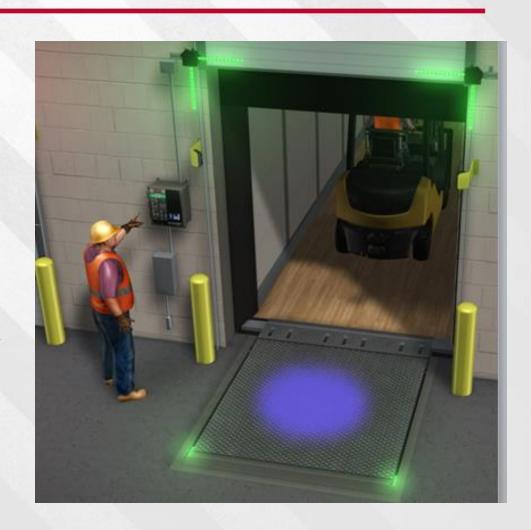
- Pedestrian Protection @ the Loading Dock
- Protecting People <u>ON</u> & <u>OFF</u> fork trucks inside @ the loading dock
- Protecting people outside <u>ON THE APPROACH</u> @ the loading dock
- Keeping People <u>OFF THE</u>
 <u>APPROACH</u> @ the loading dock





New Pedestrian-Vu Advantages

- Big Advantage = Any Movement in Trailer
 - Not just Fork Trucks
 - Any Material Handling Equipment
 - People on Foot in Trailer
- Blue Light On Fork Truck
 - Only on Fork Trucks
 - Not on Employees or other Material Handling Equipment
 - <u>Disappears</u> once in trailer

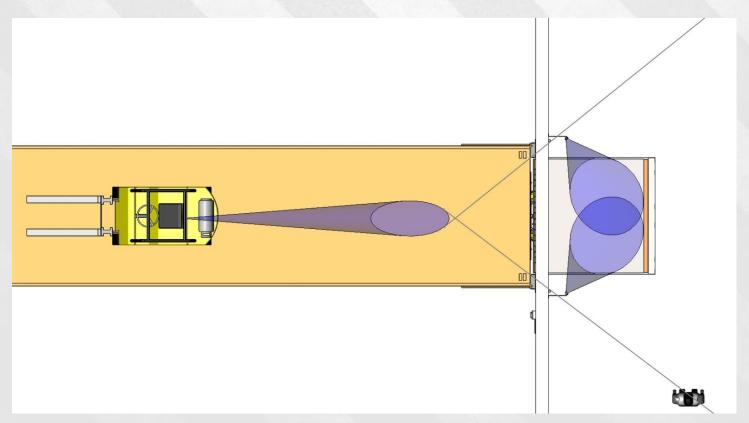




New Pedestrian-Vu

Enhances Existing Blue Light Strategy

• PIT 20' into the Trailer

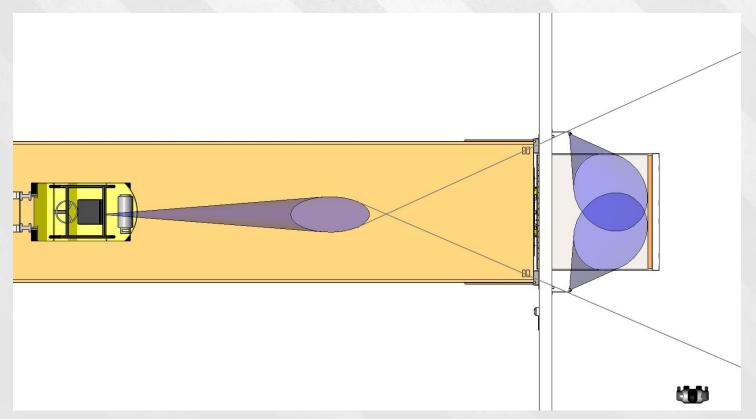




New Pedestrian-Vu

Enhances Existing Blue Light Strategy

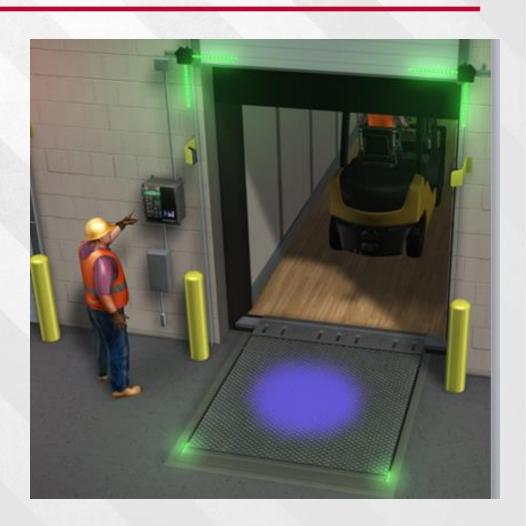
• PIT 25' into the Trailer





New Pedestrian-Vu Advantages

- Alerts personnel if they enter a trailer on RED light
 - Not just Fork Trucks
 - Any Material Handling Equipment
 - People on Foot in Trailer
- Can <u>NOT</u> unlock trailer if motion is detected
 - Any motion





Why Approach-Vu



Approach-Vu

- A backing semi trailer is silent
- The loading dock approach is busy and dangerous
- Distractions are everywhere
- Approach-Vu brings the <u>Universal Language of</u>
 <u>Reverse</u> to the loading dock for all vehicles





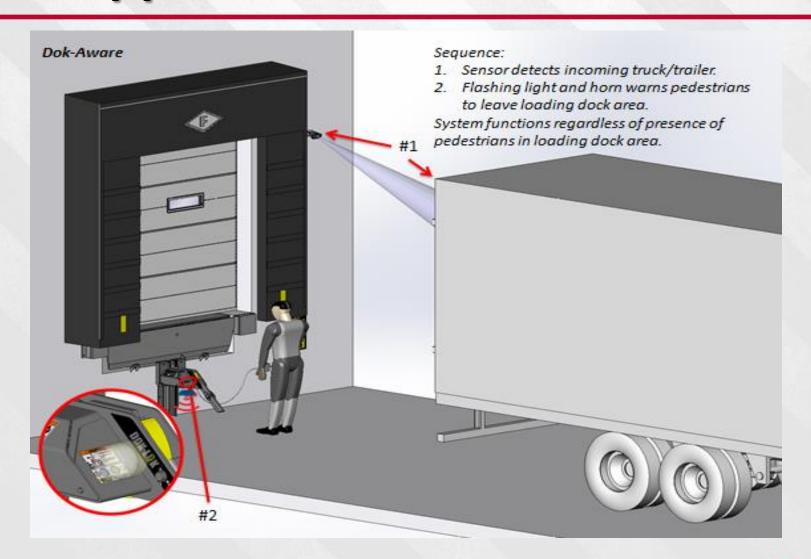
Approach-Vu

- Helps protect Pedestrians on the approach in front of the loading dock
- Senses truck / trailer backing into loading dock
- Alerts Personnel of the presence of a backing vehicle
 - Flashing lights & horn
- Standard with all STR & SHR models
 - Deductible





Approach-Vu How it Works

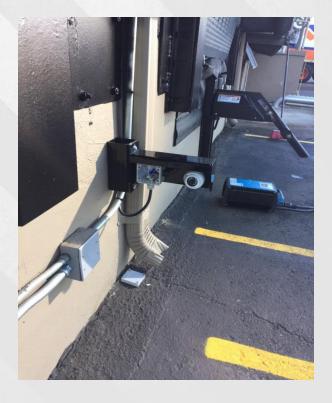




Why Lok-Vu Camera & Monitor System

- Trailer Presence Monitor
- Restraint Verification
- Keeping <u>"Boots off the ground"</u> on the approach
- Available on Dok-Commander Controls

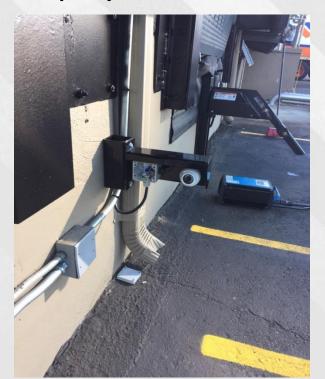




Lok-Vu Features

Monitor

- Size: 5.0" diagonal
- 12VDC input power
- Color display







Why Innovate the Dok-Lok

- forklifts annually contribute to more than 100,000 accidents per year which causes 94,750 injuries*
- OSHA estimates that in the United States alone, there are nearly 100 worker fatalities and another 20,000 seriously injured in forklift-related incidents annually
- Almost 80% of forklift accidents involve a pedestrian, according to OSHA
- According to recent Google alerts, 66 people have been crushed between the loading dock and a trailer

